
*“HANEYA® - Cut
your S/4 HANA
Migration Cost in
Half”*



HANEYA® is the Robotic S/4 HANA migration packaged solution that encapsulates all migration activities together to handle SAP HANA migration for SoH and S/4 HANA moves in an automated process with minimal human interaction and **optimizes the cost and effort by 40-50%**. HANEYA is a Process Configuration, Master Data Remediation, Security Role updates, and a Custom code remediation tool that remediates Custom Code incompatibilities, Replaces obsolete transactions and obsolete tables, and Updates security roles automatically. It will also facilities Zero Down Time (ZDT) conversion and Change management / Training with S/4 HANA and Suite on HANA (SoH) migrations, as change to the business could be daunting. Further, It automates Testing for changed functionalities by integrating with ALM tool and other Testing tools in the market. In summary, leave Migration to HANEYA Robot and you can focus on your business!

100% Hanification of

Below are the features and functions of HANEYA:

- *Custom Code*
 - *Assessment* in client system to firm up the scope, timeline and cost estimates – Evaluation and Business Case
 - *Master Data*
 - **Custom Code Remediation** – ECC Upgrade, HANA DB Migration & S/4 HANA Migration
 - *Transactional Data*
 - **Process** Remediation and **Guided Configuration Work Bench** - Process Impacts analysis and Process Configuration Automation
 - *Process Configuration*
 - **Security Roles** Updates and **Authorizations** automation with **Fiori Services** activation
 - *Security Roles*
 - **Master Data** In-consistencies and **Resolution**
 - *Test Scripts*
 - **Zero Down Time** during Cutover and **Transactional Data** Replication
 - **Testing** Automation
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- **Deployment of the solution** via Transports using the template approach

Why HANEYA?

*‘100% Accuracy
with 80%
Automation’*

*~50% Cost, Time and
Effort Reduction*

- Custom Code & Security Roles 80% Effort & Cost Saving
- Master Data, Transactional Data & Process Configuration 60% Effort & Cost Saving
- Testing Automation – 40% Effort and Cost Saving
- Deployment cost – 50% Effort & Cost Savings
- Ongoing Data Cleansing and Master Data Management tool
- Ongoing Data Governance tool

HANEYA’s proven methodologies, and capabilities of migration enable us to help our clients in their journey to S/4 HANA and making the migration smooth, rapid, and easier allows our clients to take advantage of SAP HANA’s in-memory, column-oriented capabilities early in the cycle by making implementation very rapid with zero downtime and by producing Huge Savings on Time and Cost, while offering compelling Return of Investment (ROI) to our client(s).

HANEYA will support single tenant and multi-tenant migrations and also supports migrations **On-Prem and Cloud**. HANEYA® offers S/4 HANA migration implementations across industry verticals:

- Retail
- Consumer Products
- Life Sciences
- Insurance
- Wholesale Distribution
- Media
- Manufacturing
- Industrial

Value Proposition:

- HANEYA saves **40 Cents to a Dollar**
- HANEYA automatically **speeds up the migration by 40-50%**.
- Reduces **40-50% of Effort, Time and Cost** for S/4 Migrations
- Optimizes the down time (~**Achieves ZDT** with migrations)
- **Documentation and Audit trails** native to Haneya®
- **Rapid Data Conversions** - address longest pole for S/4 Moves



HANEYA®
Engagement
Model - Businesses
of varying Sizes

Haneya® is born to help businesses of varying sizes realize their Full Potential via Robotic S/4 HANA Migration, Data Governance, Big Data Computing & Customer Digitization with a compelling blend of sustained credibility, Historical Success, and its Vision and Thought Leadership to take our clients' businesses to the next level of performance in the digital era. Our strategy will be enabled by HANEYA® to accomplish an Intelligent Enterprise.

Visionsoft' has proven experience in S/4 HANA Moves Globally – it is specialized in S/4 HANA Migrations and Master Data Management powered by its innovations, HANEYA®, HANElytics® and DMAG™ coupled with our Industry and HANA Specialization, sets us apart from the competition and makes us best fit for this partnership engagement.

Below is our Go To Market (GTM) engagement Model for S/4 HANA Moves with our client(s):

- *Pilot*
- *Small GB*
(General Business)
- *Medium GB*
- *Large GB*
- *Large Enterprise*

T-Shirt Sizes - Haneya® for S/4 HANA Move					
Tiers	Definitions	In-Scope	Package Price (\$)	#User Count (or) # of Instances	Timeline
Pilot	Pilot or Trial Licenses provided to pilot and conduct POC plus Implementation Services	Small Set of 500 Custom Objects, 3 Masters, 3 Transactions and 3 Business Processes	\$35,000.00	1 Production S/4 HANA instance and users from 10-20	4-6 weeks
Small	Software license is installed along with an implementation services for a low complexity scenario	Migrate ECC to S/4, set up a System in S/4 HANA and Execute Technical Migration / Implementation up to 5000 custom objects and 50 Data Objects	\$180000 (Each Module is \$50,000.00)	1 Production S/4 HANA instance and users count from 50-200	3-4 Months
Medium	Software license is installed along with an implementation service for a medium complexity scenario	Migrate ECC to S/4, set up a System in S/4 HANA and Execute Technical Migration / Implementation up to 10000 custom objects and 75 Data Objects	\$250000 (Each Module is \$65,000.00)	1 Production S/4 HANA instance and users count from 200-500	4-5 Months
Large	Software license is installed along with an implementation services for a High complexity scenario	Migrate ECC to S/4 and full blown implementation Upto 15000 custom objects, 75 data objects, plus 20 Business Processes transformation:	\$500000 (Each Module is \$100,000.00)	1 Production S/4 HANA instance and users count from 500-1000	5-6 Months
Enterprises	Software license is installed along with an implementation services for a High complexity scenario for a large Enterprise	Migrate ECC to S/4 and full blown implementation Upto 20000 custom objects, 100 data objects, plus 35 Business Processes transformation:	\$700000 (Each Module is \$140,000.00)	1 Production S/4 HANA instance and users count from 1000-2000	6-7 Months

For More information, please reach out to

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